

ENQUIRY SUMMARY

NOTE: THIS INFORMATION IS HIGHLY CONFIDENTIAL - PLEASE TAKE CARE WITH IT

Date: 12th July 1985

E = Enquiry

No.	Client/Description	%	Value	Orig	Action	Status	Comments
373A	Total/St. Fergus risk	20	35000	CGR	CGR	E	Alive again
425A	Shell/HAZOP + HAZAN book	10	5000	PEL	PEL	E	Chase
426A	Shell/RP14C replacement	10	20000	PEL	PEL	E	Chase
455A	Texaco/Insurance	50	6000	PEL		E	PEL to Chase
457A	Marathon/Pipeline Protection	30	15000	CGR	CGR	E	On hold
483	EEC/COST 301	10	50000	DHS	DHS	E	Needs chasing
484	NSW Govt./Kurnell-Bayer project	25	20000	NCH		E	Follows 469
490	Willis FaberDumas/SABIC	25	600000	MAS	NCH	E	Decision end 85?
493	VROM/Waddensee R.A	10	120000	MAS		E	
499	Conoco/Barrier Extension	90	5000	RAC		E	On hold
517	India Nat.Safe.Coun./Training	50	20000	DHS		E	
519	India ONGC/Training	50	50000	DHS		E	
521	EIL/Training	50	50000	DHS		E	
522	EIL/Software	50	50000	DHS	RJW	E	
523	India Nat.Inf.Centre/Software	25	50000	DHS	RJW	E	
525	EIL/Petrochem R.A.	30	50000	DHS		E	Proposal June 15
535	Tecnomare/Vega R.A.	30	30000	DHS		E	Chase Jordan?
551	ARCO/Thames HAZOP	30	10000	CGR		E	PC Stay close
555	MARTEC/Consequence analysis	10	20000	DHS		E	
556	Smith Rea/Risk Analysis Cap.	10	20000	DHS		E	
557	ODA/China Safety legislation	25	50000	MAP	DHS	E	
565A	Shell/Drilling specs. (call-off)	25	8000	PEL		E	
566A	Shell/Secondment 1	90	15000	CGR		E	
567A	Shell/Secondment 2	90	15000	CGR		E	
569A	Wimpey/Secondment	10	25000	CGR		E	
571A	Britoil/Fire Manual	30	10000	CGR		E	
572	Hamilton/Deep Sea Pioneer	25	8000	PEL		E	
573	Shell/Gannet Coarse HAZOP	90	10000	DHS		E	
576	Shell Gannet	50	6000	PC		E	
577A	Britoil	50	5000	CGR		E	
578	Conoco/Nigg Emergency Plan	30	2500000	RAC		E	
579	RPT/Syrian Fire Protection	20	200000	RAC		E	
580	FPC/Algeciras Tanker Explosion	20	20000	RAC		E	
581	Solvay/Risk Assess. Channel Site	90	35000	MAS		E	
582	THORN (EMI)/Dust Control Audut	90	1500	PJK		E	
583A	Shetland Islands C./Daunreay	50	10000	PL/PJK		E	
585	DOE/CRASH marketing	90		DHS		E	
586	IPCL/Risk Analysis(Petrochemical)	50	90000	DHS		E	
587	CEGB/Site selection	50	20000	PJK		E	
588	RPT/Ethylene Terminal	20	20000	DHS		E	
589	Wimpey - Secondment	50	3000	PEL		E	
590	Robert Lakey	10	10K	RAC		E	
593	GACL	50	5K	NCH	NCH	E	
594	Standard Alkali	50	7K	NCH	NCH	E	
595	Shriram	75	10K	NCH	NCH	E	
596	Qatar	30	20K	DHS	DHS	E	
602	Indepndent Eng.Consultants	50	10K	NCH		E	
603	John Brown Process Eng.	25	7K	CGR		E	
608	BP SAFETI	25	60K	DHS	RJW	E	
609	Statoil	75	5K	NCH		E	
610	Weir Pumps Glasgow	50	10K	CGR		E	
611	Conoco/ Peer Review	50	4K	PJC		E	
N158	N.Shell/Subsea Wellhead					E	

PROPOSAL SUMMARY

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P = Proposal sent

No.	Client/Description	%	Value	Orig	Action	Status	Comments
281	Engineers India	10	15000	RAC	DHS	P	Revised Proposal
337A	Britoil/Aberdeen Noise	50	7000	PEL	PEL	P	CGR chasing
349	Shell/ESCAPE	50	5000	RJW	DHS	P	On hold
469	NSW Govt./Kurnell risk	50	16000	RAC	RMP	P	Waits Client
481	Maritech/Harwich chemicals data	30	10000	MAP		P	Dormant
489	GLC/French PWR Impact	30	30000	DHS		P	
505	Statoil/Mongstad HAZOP	30	80000	PC		P	
518	India ONGC/GOSP R.A.	75	65000	DHS	DHS	P	Urgent
520	Eng.India/URAN R.A.	35	50000	DHS	DHS	P	Urgent
527	Pencol/Conoco/Pipeline R.A.	99	5000	RAC		P	
533	Brown & Root/Ooms runs	50	4000	MAP		P	Revised proposal
534	Air Products/SAFETI sale	25	50000	DC		P	SIA sale
540	Pencol/Borg Warner pipelines	85	6400	RAC		P	Nearly certain
546	Bechtel/Spanish LNG Safety	20	5000	RAC		P	
558	DEn/Collision wall chart	90	7500	MAP		P	
592	Maritech	30	20K	DHK	PRL	P	
598	Shell Expro - Eider	90	10K	PC	JF	P	
599	DSM Risk VROM	90	15K	PJK		P	
600	Hamilton Bros.	10	25K	CGR		P	
601	DSM	100	5.5K	PJK		P	
604	John Brown Nuclear	25	400K	PJK		P	
605	World Bank	90	25K	PJKL		P	
606	Tara Mines	90	25K	PJK		P	
607	West Coast Transmission	25	50K	DHS		P	

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600	Hamilton Bros.	10	25K	CGR		P	
601	DSM	100	5.5K	PJK		P	
604	John Brown Nuclear	25	400K	PJK		P	
605	World Bank	90	25K	PJKL		P	
606	Tara Mines	90	25K	PJK		P	
607	West Coast Transmission	25	50K	DHS		P	

BUCKET SUMMARY

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Date: 1st July

B = Bucket

No.	Client/Description	Dir.	Manager	Action	Status	Comments
223	Aramco/Software	RAC	RJW		B	Maintenance
228	DofEnergy/ESCAPE software	DHS	RJW		B	
247	Marathon/Brae 'B'		RAC		B	
344	SIA/Software	DHS	RJW		B	Active
431	SIA/ESCAPE Royalties		RJW		B	
435	CDC/SAFETI licensing				B	
450	Shell/SAFETI Package	DHS	RJW		B	
461	Multiple/Maintenance Packages				B	
496	ODE/Further Safety Consult.		PC		B	
508	Misc/Sale of DEn reports				B	